

Ocean Rate Bulletin



Fresh Apples:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during April, 2006. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2006 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April, 2006.

Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April, 2006. Source: PIERS, April, 2006.

Market Share-CY 2006:

Each carrier's market share is based on the total number of containers shipped throughout the 2006 calendar year. Source: PIERS, 2006.

Transit Time:

Each carrier's transit time is calculated on departure from Seattle or Tacoma, WA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for June 30, 2006. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Iden through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Fresh Apples are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions:

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
Chassis = Chassis Surcharge
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

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Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: April 2006

Month\Year: 22.0 \ 134.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	36%	43%	22										
Evergreen	18%	9%	26										
Hapag-Lloyd	18%	3%	23										
NYK Line	9%	13%	22										
Maersk-SeaLand	9%	7%	33	\$3,200	\$635								\$3,835
Hyundai	9%	1%	19										
Hanjin	0%	16%	14										
Hatsu Marine Ltd.	0%	6%	24										

Weighted Average Container Rate \$3,835

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Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Fresh Apples

Monthly Market Share For: April 2006

Month\Year: 6.0 \ 80.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	100%	30%	19	\$2,718	\$635	\$40							\$3,393
OOCL	0%	30%	24										
Hanjin	0%	23%	18										
NYK Line	0%	13%	23										
APL	0%	5%	26										

Weighted Average Container Rate \$3,393

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Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: April 2006

Month\Year: 177.3 \ 723.1

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	24%	24%	21										
Hyundai	21%	13%	27										
OOCL	16%	17%	23										
NYK Line	15%	14%	19										
Maersk-SeaLand	9%	13%	28	\$3,200	\$635	\$40							\$3,875
Hatsu Marine Ltd.	6%	5%	23										
APL	3%	6%	28										
Evergreen	3%	5%	23										
Hapag-Lloyd	2%	1%	23										

Weighted Average Container Rate \$3,875

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Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: April 2006

Month\Year: 12.0 \ 82.0

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
OOCL	33%	44%	15										
Hatsu Marine Ltd.	33%	10%	20										
Maersk-SeaLand	17%	32%	22	\$2,718	\$635	\$40							\$3,393
MOL	17%	2%	12	\$4,250	\$635	\$40							\$4,925
NYK Line	0%	12%	20										

Weighted Average Container Rate \$4,159

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Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: April 2006

Month\Year: 10.0 \ 298.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	20%	25%	19										
Hanjin	20%	11%	18										
Maersk-SeaLand	20%	5%	26	\$3,200	\$635	\$40							\$3,875
Hyundai	20%	4%	23										
Evergreen	20%	3%	26										
NYK Line	0%	28%	20										
P&O Nedlloyd	0%	17%	19	\$3,200	\$635	\$40							\$3,875
MOL	0%	4%	26	\$4,250	\$635	\$40							\$4,925

Weighted Average Container Rate \$3,875

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Seattle/Tacoma Ports To Shanghai, China

Fresh Apples

Monthly Market Share For: April 2006

Month\Year: 46.0 \ 118.1

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Norasia	35%	32%	15	\$3,400	\$90								\$3,490
Hanjin	17%	20%	14										
Compania Sud Americ	17%	7%	19										
Evergreen	13%	5%	16										
China Shipping	4%	7%	15										
OOCL	4%	5%	19										
NYK Line	4%	2%	19										
MOL	4%	2%	13	\$4,000	\$635	\$40							\$4,675
Hyundai	0%	15%	13										
Yang Ming	0%	3%	12	\$4,800	\$635								\$5,435
Weighted Average Container Rate													\$3,622

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Seattle/Tacoma/Portland Ports To Hong Kong

Fresh Apples

Monthly Market Share For: April 2006

Month\Year: 146.0 \ 1,337.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
China Shipping	34%	16%	16	\$2,100		\$40							\$2,140
Maersk-SeaLand	21%	17%	14	\$2,718	\$635	\$40							\$3,393
APL	12%	6%	18										
Evergreen	10%	4%	17										
COSCO	7%	11%	16										
NYK Line	5%	4%	14										
OOCL	4%	7%	16										
Hatsu Marine Ltd.	4%	1%	16										
C P Shipping	3%	2%											
P&O Nedlloyd	0%	18%	16	\$2,718	\$635	\$40							\$3,393
Hanjin	0%	7%	18										
Yang Ming	0%	4%	16	\$4,700	\$635								\$5,335
Weighted Average Container Rate													\$2,610

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Seattle/Tacoma/Portland Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: April 2006

Month\Year: 24.0 \ 1,051.5

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	58%	26%	13	\$2,718	\$635	\$40	4%						\$3,502
Evergreen	33%	16%	15										
Hyundai	8%	2%	13										
APL	0%	19%	14										
Hatsu Marine Ltd.	0%	10%	14										
P&O Nedlloyd	0%	8%	13	\$2,718	\$635	\$40	4%						\$3,502
MOL	0%	7%	16	\$4,000	\$635	\$40							\$4,675
OOCL	0%	6%	13										
Hanjin	0%	4%	14										

Weighted Average Container Rate \$3,502

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Seattle/Tacoma/Portland Ports To Singapore

Fresh Apples

Monthly Market Share For: April 2006

Month\Year: 15.0 \ 210.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	67%	38%	16										
NYK Line	13%	16%	18										
Hanjin	13%	11%	19										
Maersk-SeaLand	7%	1%	27	\$2,963	\$635	\$40	10%						\$3,934
P&O Nedlloyd	0%	13%	28	\$2,963	\$635	\$40	10%						\$3,934
APL	0%	11%	23										
Hapag-Lloyd	0%	4%	17										

Weighted Average Container Rate \$3,934